

# THE *home* BUYING PROCESS

My goal is to make your home buying experience as easy as possible, with the least amount of stress and the most money in your pocket.

## 1. HIRE

When purchasing a home, your Realtor's commission is most often covered by the seller. My job is to help you find a home, negotiate on your behalf, and deal with any issues that may arise along the way.

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## 3. HOME SEARCH

I will set you up on an automatic home search email that will send you active listings that meet your criteria. We will narrow down your favorites and I will schedule any showings you want to see.

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## 2. PRE-APPROVAL

Meet with a loan officer to discuss what you qualify for and obtain a pre-approval letter.

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## 4. MAKE AN OFFER

Once you find a home you love, I will write up an offer on your behalf, have you sign it, and then send it to the listing agent

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## 5. NEGOTIATE & CONTRACT

Once our offer is submitted, it may be necessary to negotiate and/or increase our offer price, especially when multiple offers have been presented.

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## 6. UNDER CONTRACT

Once our offer is accepted, we will begin our Option Period. During this time we will schedule an inspection to determine if any repairs are necessary. We will work closely with your lender to ensure all necessary documents are received.

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## 7. FINAL DETAILS

When we are a week away from closing day, it's safe to go ahead and set up your utilities, schedule movers, etc. We will perform a final inspection to verify property condition prior to closing day.

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## 8. CLOSING DAY

Once the closing documents are signed and our final funds are received, the deed is recorded in the County Records Office & escrow is officially closed. You get your KEYS!

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